



BOZEMAN & ASSOCIATES

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2018 ASTRA Marketplace Specials

<p>California Creations - Booth 620 ASTRA Members: \$500 = N/30, 5% Discount \$700 = N/45, 7% Discount \$1000 = N/60 & FFA All Attendees: \$500 = N/30, 3% Disc \$700 = N/30, 5% Discount \$1000 = N/30, 7% Discount</p>	<p>Child's Play – Booth 1504 ASTRA Members: Extra 5% discount on Show Orders All Attendees: Free Freight on Show Orders</p>	<p>Creative Toy Company – Booth 337 ASTRA Members: \$300 = N/30 & ½ FA \$600 = N/30 & FREE Freight \$1,000 = N/60 & FREE Freight All Attendees: \$500 = N/30 & ½ Freight \$1000 = N/30 & FFA \$1500 = N/60 & FFA</p>
<p>Do-A-Dot Art! – Booth 419 ASTRA Members: \$700 = N/90, Freight Offset & a 7% Discount w/FREE Play Day Kit. \$1000 = N/90 & FFA \$1200 PrePack = 12/15 dating & FREE Shipping. Ships 7/1.</p>	<p>E-Box – Booth 148 ASTRA Members: FREE Demo Units all orders over \$500 All Attendees: \$300 = 10% Freight Cap \$500 = N/30 & FFA \$850 = N/60 & FFA</p>	<p>Edushape – Booth 1419 ASTRA Members: \$500 = N/30 & ½ Freight \$750 = N/60 & FFA \$1000 = N/60, FFA & 2.5% Discount All Attendees: \$500 = N/30 & ½ Freight \$750 = N/60 & FFA</p>
<p>Faber-Castell – Booth 911 Fall #1 = 5% off New Summer/Fall Items Fall #2 - \$2,500 = N/120 & 5% off ENTIRE Order. Fall #3 - \$4,000 = N/150, FFA & 10% off ENTIRE Order (must be pre-approved) Fall #4 – Hot Five Red Range = 10% Off Fall #5 – Hot Five DMC = 10% Off</p>	<p>Franklin Sports - Booth 1722 All Attendees: Additional 5% Off Any Order Written at ASTRA Show</p>	<p>HABA – Booth 1307 ASTRA Members: \$250 = N/60 & FFA \$1000 = N/90, FFA & 2.5% Discount \$2000 = N/120, FFA & 5% Discount</p>
<p>Hape – Booth 619 All Attendees: \$500 = N/30 & FFA \$1000 = N/60 & FFA \$1500 = N/60, FFA & 5% Discount \$2500 = N/90, FFA & % Discount</p>	<p>Innobaby – Booth 1255 ASTRA Members: Order \$300+ to receive 6 pieces of 2-Tier Packin' Smart Stackables - \$60 Value. All Attendees: \$500 = 10% off Show Orders</p>	<p>Innovative Kids – Booth 518 ASTRA Members: \$300 Net = N/60 & FFA \$500 = N/60, FFA 3% disc & Disp. Sample \$750 = N/60, FFA, 5% & 2 Disp. Samples All Attendees: \$300 = N/60 & FFA \$500 = N/60, FFA & 3% Discount \$750 = N/60, FFA & 5% Discount</p>
<p>Kettler – Booth 437 All Attendees: Tier 1 – Choose 2 FREE Items From Group 1 Tier 2 – Choose 4 FREE Items From Group 1 or 2 Tier 3 – Choose 6 FREE Items from Group 1, 2 or 3 Select Program A or Program B</p>	<p>Kid O Toys – Booth 1237 All Attendees: \$300 = N/30 & FFA \$600 = N/60, FFA & 5% Discount 1% Discount for Each 2018 NEW Product (5% Max)</p>	<p>Lee Publications – Booth 1154 All Attendees: Order 1-14 ctns = Less 5% (shipping 12% of order) Order 15+ cts = N/60, FFA & Less 5%, Order 20+ ctns = N/60, FFA & Less 10%</p>



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<p>Sago Mini – Booth 325</p> <p>All Attendees: New Customers = 10% Off 1st Order No minimum Existing Customers 10% Off Orders of \$250+ \$500 = FFA</p>	<p>Smart Toys & Games – Booth 937</p> <p>ASTRA Members: \$500 = N/60 & FFA \$1000 = N/60, FFA & 5% Discount All Attendees: \$500 = N/60 & FFA</p>	<p>SmartNogginToys – Booth 1423</p> <p>All Attendees: 5% Discount for 2 or More Cases FFA for 2 or More Cases for Brick-and-Mortar Retailers.</p>
<p>Solo Time USA – Booth 121</p> <p>Purchase: 48 Children’s Quartz Watches to receive 1 FREE. 72 Watches = 2 FREE 120+ Watches = 3 FREE</p>		<p>Uncle Bubble – Booth 1624</p> <p>ASTRA Members: \$250 = 10% Discount \$500 = FFA</p>

Additional June Specials

<p>BlueBox/Infantino</p> <p>Q2 Promo \$500 = 5% Discount \$1000 = 1/2FA OR 10% Discount \$1500 = FFA OR a 15% Discount</p>		
<p>Bumkins</p> <p>Show Special Valid 6/10-6/16 No Minimum Opening Order All Orders = \$5 Flat Rate Shipping \$500 = 5% Off \$1000 = 10% Off</p>	<p>Mamas & Papas</p> <p>Orlando/ABC Special Ends June 15th 15% OFF Full List Price & FREE Freight</p>	<p>Tot Talk</p> <p>Q2 Promo \$150 = N/30 & 15% Off Shipping OR 3 FREE Placemats \$260 = N/45 & 25% Off Shipping OR 4 FREE Placemats \$540 = N/60 & FFA OR 6 FREE Placemats \$560 w/FREE Floor Display = N/60 & 50% Off Shipping OR 6 FREE Mats</p>